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Debt/Equity Ratios

11 Water Companies

25

8

| | | | Percent | Percent |
|---------------------------------|---------------|---------------|---------|---------|
| Company | Equity | Change | Equity | Debt |
| | | | | |
| Aqua America Inc. | 1,655,000,000 | 1,620,000,000 | 50.5% | 49.5% |
| Artesian Resources Corp. | 125,605,000 | 106,199,000 | 54.2% | 45.8% |
| American States Water Co. | 507,000,000 | 326,000,000 | 60.9% | 39.1% |
| American Water Works Co. | 4,916,000,000 | 5,509,000,000 | 47.2% | 52.8% |
| California Water Service Group | 627,000,000 | 426,000,000 | 59.5% | 40.5% |
| Connecticut Water Service, Inc. | 209,451,000 | 179,058,000 | 53.9% | 46.1% |
| Global Water Resources Corp. | 27,736,000 | 130,407,000 | 17.5% | 82.5% |
| Middlesex Water Co. | 197,000,000 | 142,000,000 | 58.1% | 41.9% |
| New England Service Co. | 13,148,390 | 8,707,981 | 60.2% | 39.8% |
| SJW Corp. | 360,000,000 | 385,000,000 | 48.3% | 51.7% |
| York Water Company | 104,563 | 84,885,000 | 0.1% | 99.9% |

Average Average Excluding Outlier 46.4%53.6%51.0%49.0%

Source: S&P Capital IQ; NESC Annual Report.

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Real Gross Domestic Product

Annual Rate of Quarterly Growth

| | | | Percent | | Percent | | Percen |
|----------|---------|----------|---------|----------|---------|----------|--------|
| Date | Percent | Date | Change | | Change | Date | Chang |
| 01/01/79 | 0.8% | 04/01/89 | 3.1% | 07/01/99 | 5.0% | 10/01/09 | 3.9% |
| 04/01/79 | 0.5% | 07/01/89 | 3.0% | 10/01/99 | 6.9% | 01/01/10 | 1.79 |
| 07/01/79 | 2.9% | 10/01/89 | 0.8% | 01/01/00 | 1.2% | 04/01/10 | 3.9% |
| 10/01/79 | 1.0% | 01/01/90 | 4.4% | 04/01/00 | 7.6% | 07/01/10 | 2.79 |
| 01/01/80 | 1.3% | 04/01/90 | 1.5% | 07/01/00 | 0.5% | 10/01/10 | 2.59 |
| 04/01/80 | -8.1% | 07/01/90 | 0.1% | 10/01/00 | 2.3% | 01/01/11 | -1.5% |
| 07/01/80 | -0.6% | 10/01/90 | -3.4% | 01/01/01 | -1.1% | 04/01/11 | 2.9% |
| 10/01/80 | 7.4% | 01/01/91 | -1.9% | 04/01/01 | 2.1% | 07/01/11 | 0.8% |
| 01/01/81 | 8.3% | 04/01/91 | 3.1% | 07/01/01 | -1.3% | 10/01/11 | 4.5% |
| 04/01/81 | -2.9% | 07/01/91 | 1.9% | 10/01/01 | 1.1% | 01/01/12 | 2.7% |
| 07/01/81 | 4.6% | 10/01/91 | 1.7% | 01/01/02 | 3.7% | 04/01/12 | 1.9% |
| 10/01/81 | -4.7% | 01/01/92 | 4.7% | 04/01/02 | 2.2% | 07/01/12 | 0.5% |
| 01/01/82 | -6.7% | 04/01/92 | 4.4% | 07/01/02 | 1.9% | 10/01/12 | 0.19 |
| 04/01/82 | 2.2% | 07/01/92 | 3.9% | 10/01/02 | 0.3% | 01/01/13 | 1.9% |
| 07/01/82 | -1.4% | 10/01/92 | 4.0% | 01/01/03 | 2.1% | 04/01/13 | 1.19 |
| 10/01/82 | 0.4% | 01/01/93 | 0.7% | 04/01/03 | 3.7% | 07/01/13 | 2.9% |
| 01/01/83 | 5.2% | 04/01/93 | 2.4% | 07/01/03 | 6.7% | 10/01/13 | 3.8% |
| 04/01/83 | 9.1% | 07/01/93 | 1.9% | 10/01/03 | 4.7% | 01/01/14 | -0.9% |
| 07/01/83 | 7.8% | 10/01/93 | 5.3% | 01/01/04 | 2.3% | 04/01/14 | 4.5% |
| 10/01/83 | 8.3% | 01/01/94 | 3.9% | 04/01/04 | 2.9% | 07/01/14 | 4.29 |
| 01/01/84 | 7.9% | 04/01/94 | 5.5% | 07/01/04 | 3.6% | 10/01/14 | 2.19 |
| 04/01/84 | 7.0% | 07/01/94 | 2.4% | 10/01/04 | 3.5% | 01/01/15 | 0.6% |
| 07/01/84 | 3.9% | 10/01/94 | 4.5% | 01/01/05 | 4.3% | 04/01/15 | 3.9% |
| 10/01/84 | 3.2% | 01/01/95 | 1.4% | 04/01/05 | 2.1% | 07/01/15 | 2.0% |
| 01/01/85 | 4.0% | 04/01/95 | 1.4% | 07/01/05 | 3.4% | 10/01/15 | 1.0% |
| 04/01/85 | 3.7% | 07/01/95 | 3.4% | 10/01/05 | 2.3% | | |
| 07/01/85 | 6.2% | 10/01/95 | 2.8% | 01/01/06 | 4.8% | | |
| 10/01/85 | 3.0% | 01/01/96 | 2.6% | 04/01/06 | 1.2% | | |
| 01/01/86 | 3.7% | 04/01/96 | 7.0% | 07/01/06 | 0.4% | | |
| 04/01/86 | 1.8% | 07/01/96 | 3.7% | 10/01/06 | 3.1% | | |
| 07/01/86 | 4.0% | 10/01/96 | 4.2% | 01/01/07 | 0.2% | | |
| 10/01/86 | 2.1% | 01/01/97 | 3.0% | 04/01/07 | 3.1% | | |
| 01/01/87 | 2.8% | 04/01/97 | 6.0% | 07/01/07 | 2.7% | | |
| 04/01/87 | 4.5% | 07/01/97 | 5.1% | 10/01/07 | 1.4% | | |
| 07/01/87 | 3.6% | 10/01/97 | 3.1% | 01/01/08 | -2.7% | | |
| 10/01/87 | 6.6% | 01/01/98 | 4.0% | 04/01/08 | 2.0% | | |
| 01/01/88 | 2.2% | 04/01/98 | 3.9% | 07/01/08 | -1.9% | | |
| 04/01/88 | 5.3% | 07/01/98 | 5.2% | 10/01/08 | -8.5% | | |
| 07/01/88 | 2.3% | 10/01/98 | 6.6% | 01/01/09 | -5.5% | | |
| 10/01/88 | 5.3% | 01/01/99 | 3.2% | 04/01/09 | -0.5% | | |
| 01/01/89 | 4.0% | 04/01/99 | 3.3% | 07/01/09 | 1.3% | | |

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Unemployment Rates

Annual

| Date | Civilian Unemployment | U 6 |
|---------|-----------------------|-------|
| 1990 | 5.6% | |
| 1991 | 6.9% | |
| 1992 | 7.5% | |
| 1993 | 6.9% | |
| 1994 | 6.1% | 10.8% |
| 1995 | 5.6% | 10.0% |
| 1996 | 5.4% | 9.6% |
| 1997 | 4.9% | 8.8% |
| 1998 | 4.5% | 8.0% |
| 1999 | 4.2% | 7.4% |
| 2000 | 4.0% | 7.0% |
| 2001 | 4.7% | 8.1% |
| 2002 | 5.8% | 9.6% |
| 2003 | 6.0% | 10.1% |
| 2004 | 5.5% | 9.6% |
| 2005 | 5.1% | 8.9% |
| 2006 | 4.6% | 8.2% |
| 2007 | 4.6% | 8.3% |
| 2008 | 5.8% | 10.6% |
| 2009 | 9.3% | 16.3% |
| 2010 | 9.6% | 16.7% |
| 2011 | 8.9% | 15.9% |
| 2012 | 8.1% | 14.7% |
| 2013 | 7.4% | 13.8% |
| 2014 | 6.2% | 12.0% |
| 2015 | 5.3% | 10.5% |
| Average | 6.1% | 10.7% |

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Return on Common Equity

All Manufacturing Corporations

| | 4 Quarter Moving Averages | | | | |
|------------|---------------------------|---------|------------------|----------------|--|
| | First | Second | Third | Fourth | |
| Year Ended | Quarter | Quarter | Quarter | Quarte | |
| 1970 | 11.0% | 10.45% | 9.98% | 9.3% | |
| 1971 | 9.3% | 9.33% | 9.40% | 9.68% | |
| 1972 | 9.8% | 9.98% | 10.18% | 10.60% | |
| 1973 | 11.1% | 11.80% | 12.35% | 13.05% | |
| 1974 | 13.7% | 14.40% | 15.18% | 14.90% | |
| .975 | 13.6% | 12.35% | 11.60% | 11.58% | |
| .976 | 12.7% | 13.63% | 13.95% | 13.95% | |
| 977 | 13.9% | 13.95% | 13.85% | 14.189 | |
| 978 | 14.0% | 14.18% | 14.58% | 15.009 | |
| 979 | 15.8% | 16.20% | 16.55% | 16.459 | |
| 980 | 16.4% | 15.25% | 14.30% | 13.889 | |
| 981 | 13.4% | 13.93% | 14.15% | 13.659 | |
| 982 | 12.8% | 11.50% | 10.45% | 9.39 | |
| 983 | 8.7% | 8.80% | 9.33% | 10.59 | |
| 984 | 11.7% | 12.55% | 12.70% | 12.59 | |
| 985 | 12.0% | 11.08% | 10.58% | 10.29 | |
| 986 | 9.8% | 10.10% | 9.73% | 9.59 | |
| 987 | 10.1% | 10.58% | 12.13% | 12.99 | |
| 988 | 14.0% | 14.80% | 15.13% | 16.19 | |
| 989 | 15.9% | 15.23% | 14.55% | 13.59 | |
| 990 | 12.4% | 12.13% | 11.60% | 10.69 | |
| 991 | 9.6% | 8.40% | 7.25% | 6.39 | |
| 992 | 0.2% | 0.88% | 1.85% | 2.09 | |
| 993 | 7.5% | 7.03% | 6.80% | 8.09 | |
| 994 | 10.2% | 12.03% | 13.80% | 15.79 | |
| 995 | 16.8% | 17.18% | 17.03% | 16.09 | |
| 996 | 15.6% | 15.38% | 15.95% | 16.79 | |
| 997 | 17.0% | 17.18% | 16.80% | 16.79 | |
| 998 | 17.5% | 16.60% | 16.53% | 15.89 | |
| 999 | 14.8% | 15.60% | 15.65% | 16.59 | |
| 000 | 17.0% | 16.75% | 16.50% | 15.09 | |
| 001 | 10.5% | 7.50% | 4.10% | 2.09 | |
| 002 | 3.3% | 4.58% | 6.25% | 7.59 | |
| 003 | 9.3% | 9.68% | 10.18% | 12.19 | |
| | | 13.93% | | | |
| 004 | 12.6% | 16.18% | 15.28% 16.58% | 15.89 16.79 | |
| 005 | 16.1% | | | | |
| 006 | 17.5% | 17.55% | 17.70% | 17.69 | |
| 007 | 17.2% | 17.30% | 15.40% | 15.29 | |
| 800 | 14.8% | 13.63% | 14.98% | 8.09 | |
| 009 | 5.5% | 4.78% | 4.18% | 10.89 | |
| 010 | 12.95% | 13.90% | 14.40% | 15.009 | |
| 011 | 15.63% | 16.50% | 16.80% | 16.959 | |
| 012 | 16.83% | 16.60% | 16.08% | 15.589 | |
| 013 | 15.55% | 15.25% | 15.43% | 15.709 | |
| 014 | 15.10% | 15.03% | 15.23% | 15.109 | |
| 015 | 14.73% | 13.98% | 13.48% | | |

Source: FTC and U.S. Census Bureau, Quarterly Financial Report for Manufacturing, Mining, & Trade Corporations

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Return on Common Equity

All Manufacturing Corporations

| | First | Second | Third | Fourt |
|-------------------------|---------|---------|---------|--------|
| Year Ended | Quarter | Quarter | Quarter | Quarte |
| 30-year moving averages | | | | |
| 1980-2009 | 12.3% | 12.3% | 12.2% | 12.229 |
| 1981-2010 | 12.2% | 12.2% | 12.3% | 12.269 |
| 1982-2011 | 12.3% | 12.3% | 12.3% | 12.379 |
| 1983-2012 | 12.4% | 12.5% | 12.5% | 12.589 |
| 1984-2013 | 12.6% | 12.7% | 12.7% | 12.759 |
| 1985-2014 | 12.8% | 12.8% | 12.8% | 12.849 |
| 1986-2015 | 12.9% | 12.9% | 12.9% | |
| 20-year moving averages | | | | |
| 1990-2009 | 12.3% | 12.2% | 12.2% | 12.249 |
| 1991-2010 | 12.3% | 12.3% | 12.4% | 12.59 |
| 1992-2011 | 12.6% | 12.7% | 12.8% | 13.0% |
| 1993-2012 | 13.4% | 13.5% | 13.5% | 13.79 |
| 1994-2013 | 13.8% | 13.9% | 14.0% | 14.19 |
| 1995-2014 | 14.1% | 14.1% | 14.1% | 14.09 |
| 1996-2015 | 14.0% | 13.9% | 13.9% | |
| 15-year moving averages | | | | |
| 1995-2009 | 13.7% | 13.6% | 13.5% | 13.59 |
| 1996-2010 | 13.4% | 13.4% | 13.4% | 13.49 |
| 1997-2011 | 13.4% | 13.4% | 13.4% | 13.49 |
| 1998-2012 | 13.4% | 13.4% | 13.4% | 13.49 |
| 1999-2013 | 13.3% | 13.3% | 13.3% | 13.39 |
| 2000-2014 | 13.3% | 13.3% | 13.3% | 13.39 |
| 2001-2015 | 13.2% | 13.1% | 13.1% | |
| 10-year moving averages | | | | |
| 2000-2009 | 12.4% | 12.2% | 12.1% | 12.19 |
| 2001-2010 | 12.0% | 11.9% | 11.9% | 12.19 |
| 2002-2011 | 12.5% | 12.8% | 13.2% | 13.69 |
| 2003-2012 | 13.8% | 14.0% | 14.2% | 14.49 |
| 2004-2013 | 14.4% | 14.6% | 14.7% | 14.79 |
| 2005-2014 | 14.7% | 14.7% | 14.7% | 14.69 |
| 2006-2015 | 14.6% | 14.5% | 14.4% | |
| 5-year moving averages | | | | |
| 2005-2009 | 14.2% | 13.9% | 13.8% | 13.69 |
| 2006-2010 | 13.6% | 13.4% | 13.3% | 13.39 |
| 2007-2011 | 13.2% | 13.2% | 13.2% | 13.29 |
| 2008-2012 | 13.1% | 13.1% | 13.3% | 13.39 |
| 2009-2013 | 13.3% | 13.4% | 13.4% | 14.80 |
| 2010-2014 | 15.2% | 15.5% | 15.6% | 15.79 |
| 2011-2015 | 15.6% | 15.5% | 15.4% | |

Source: FTC and U.S. Census Bureau, Quarterly Financial Report for Manufacturing, Mining, & Trade Corporations 131

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Monthly Interest Rates

| | 3 Month | 20 Year | Moody's | Moody |
|---------|---------|---------|-----------|----------|
| Month | T-Bills | T-Bonds | Aaa Bonds | Baa Bond |
| | | | | |
| 2007-09 | 3.89 | 4.84 | 5.74 | 6.59 |
| 2007-10 | 3.90 | 4.83 | 5.66 | 6.48 |
| 2007-11 | 3.27 | 4.56 | 5.44 | 6.40 |
| 2007-12 | 3.00 | 4.57 | 5.49 | 6.6 |
| 2008-01 | 2.75 | 4.35 | 5.33 | 6.54 |
| 2008-02 | 2.12 | 4.49 | 5.53 | 6.82 |
| 2008-03 | 1.26 | 4.36 | 5.51 | 6.85 |
| 2008-04 | 1.29 | 4.44 | 5.55 | 6.93 |
| 2008-05 | 1.73 | 4.60 | 5.57 | 6.93 |
| 2008-06 | 1.86 | 4.74 | 5.68 | 7.02 |
| 2008-07 | 1.63 | 4.62 | 5.67 | 7.10 |
| 2008-08 | 1.72 | 4.53 | 5.64 | 7.1 |
| 2008-09 | 1.13 | 4.32 | 5.65 | 7.3 |
| 2008-10 | 0.67 | 4.45 | 6.28 | 8.8 |
| 2008-11 | 0.19 | 4.27 | 6.12 | 9.2 |
| 2008-12 | 0.03 | 3.18 | 5.05 | 8.4 |
| 2009-01 | 0.13 | 3.46 | 5.05 | 8.1 |
| 2009-02 | 0.30 | 3.83 | 5.27 | 8.0 |
| 2009-03 | 0.21 | 3.78 | 5.50 | 8.4 |
| 2009-04 | 0.16 | 3.84 | 5.39 | 8.3 |
| 2009-05 | 0.18 | 4.22 | 5.54 | 8.00 |
| 2009-06 | 0.18 | 4.51 | 5.61 | 7.50 |
| 2009-07 | 0.18 | 4.38 | 5.41 | 7.05 |
| 2009-08 | 0.17 | 4.33 | 5.26 | 6.58 |
| 2009-09 | 0.12 | 4.14 | 5.13 | 6.3 |
| 2009-10 | 0.07 | 4.16 | 5.15 | 6.2 |
| 2009-11 | 0.05 | 4.24 | 5.19 | 6.33 |
| 2009-12 | 0.05 | 4.40 | 5.26 | 6.3 |
| 2010-01 | 0.06 | 4.50 | 5.26 | 6.2 |
| 2010-02 | 0.11 | 4.48 | 5.35 | 6.34 |
| 2010-03 | 0.15 | 4.49 | 5.27 | 6.2 |
| 2010-04 | 0.16 | 4.53 | 5.29 | 6.2 |
| 2010-05 | 0.16 | 4.11 | 4.96 | 6.0 |
| 2010-06 | 0.12 | 3.95 | 4.88 | 6.2 |

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Monthly Interest Rates

| | 3 Month | 20 Year | Moody's | Moody' |
|---------|---------|---------|-----------|----------|
| Month | T-Bills | T-Bonds | Aaa Bonds | Baa Bond |
| | | | | |
| 2010-07 | 0.16 | 3.80 | 4.72 | 6.0 |
| 2010-08 | 0.16 | 3.52 | 4.49 | 5.6 |
| 2010-09 | 0.15 | 3.47 | 4.53 | 5.6 |
| 2010-10 | 0.13 | 3.52 | 4.68 | 5.7 |
| 2010-11 | 0.14 | 3.82 | 4.87 | 5.9 |
| 2010-12 | 0.14 | 4.17 | 5.02 | 6.1 |
| 2011-01 | 0.15 | 4.28 | 5.04 | 6.0 |
| 2011-02 | 0.13 | 4.42 | 5.22 | 6.1 |
| 2011-03 | 0.10 | 4.27 | 5.13 | 6.0 |
| 2011-04 | 0.06 | 4.28 | 5.16 | 6.0 |
| 2011-05 | 0.04 | 4.01 | 4.96 | 5.7 |
| 2011-06 | 0.04 | 3.91 | 4.99 | 5.7 |
| 2011-07 | 0.04 | 3.95 | 4.93 | 5.7 |
| 2011-08 | 0.02 | 3.24 | 4.37 | 5.3 |
| 2011-09 | 0.01 | 2.83 | 4.09 | 5.2 |
| 2011-10 | 0.02 | 2.87 | 3.98 | 5.3 |
| 2011-11 | 0.01 | 2.72 | 3.87 | 5.1 |
| 2011-12 | 0.01 | 2.67 | 3.93 | 5.2 |
| 2012-01 | 0.03 | 2.70 | 3.85 | 5.2 |
| 2012-02 | 0.09 | 2.75 | 3.85 | 5.1 |
| 2012-03 | 0.08 | 2.94 | 3.99 | 5.2 |
| 2012-04 | 0.08 | 2.82 | 3.96 | 5.1 |
| 2012-05 | 0.09 | 2.53 | 3.80 | 5.0 |
| 2012-06 | 0.09 | 2.31 | 3.64 | 5.0 |
| 2012-07 | 0.10 | 2.22 | 3.40 | 4.8 |
| 2012-08 | 0.10 | 2.40 | 3.48 | 4.9 |
| 2012-09 | 0.11 | 2.49 | 3.49 | 4.8 |
| 2012-10 | 0.10 | 2.51 | 3.47 | 4.5 |
| 2012-11 | 0.09 | 2.39 | 3.50 | 4.5 |
| 2012-12 | 0.07 | 2.47 | 3.65 | 4.6 |
| 2013-01 | 0.07 | 2.68 | 3.80 | 4.7 |
| 2013-02 | 0.10 | 2.78 | 3.90 | 4.8 |
| 2013-03 | 0.09 | 2.78 | 3.93 | 4.8 |
| 2013-04 | 0.06 | 2.55 | 3.73 | 4.5 |

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Monthly Interest Rates

| | 3 Month | 20 Year | Moody's | Moody |
|---------|---------|---------|-----------|----------|
| Month | T-Bills | T-Bonds | Aaa Bonds | Baa Bond |
| 2013-05 | 0.04 | 2.73 | 3.89 | 4.7 |
| 2013-06 | 0.05 | 3.07 | 4.27 | 5.1 |
| 2013-07 | 0.04 | 3.31 | 4.34 | 5.3 |
| 2013-08 | 0.04 | 3.49 | 4.54 | 5.4 |
| 2013-09 | 0.02 | 3.53 | 4.64 | 5.4 |
| 2013-10 | 0.05 | 3.38 | 4.53 | 5.3 |
| 2013-11 | 0.07 | 3.50 | 4.63 | 5.3 |
| 2013-12 | 0.07 | 3.63 | 4.62 | 5.3 |
| 2014-01 | 0.04 | 3.52 | 4.49 | 5.1 |
| 2014-02 | 0.05 | 3.38 | 4.45 | 5.1 |
| 2014-03 | 0.05 | 3.35 | 4.38 | 5.0 |
| 2014-04 | 0.03 | 3.27 | 4.24 | 4.9 |
| 2014-05 | 0.03 | 3.12 | 4.16 | 4.7 |
| 2014-06 | 0.04 | 3.15 | 4.25 | 4.8 |
| 2014-07 | 0.03 | 3.07 | 4.16 | 4.7 |
| 2014-08 | 0.03 | 2.94 | 4.08 | 4.6 |
| 2014-09 | 0.02 | 3.01 | 4.11 | 4.8 |
| 2014-10 | 0.02 | 2.77 | 3.92 | 4.6 |
| 2014-11 | 0.02 | 2.76 | 3.92 | 4.7 |
| 2014-12 | 0.03 | 2.55 | 3.79 | 4.7 |
| 2015-01 | 0.03 | 2.20 | 3.46 | 4.4 |
| 2015-02 | 0.02 | 2.34 | 3.61 | 4.5 |
| 2015-03 | 0.03 | 2.41 | 3.64 | 4.5 |
| 2015-04 | 0.02 | 2.33 | 3.52 | 4.4 |
| 2015-05 | 0.02 | 2.69 | 3.98 | 4.8 |
| 2015-06 | 0.02 | 2.85 | 4.19 | 5.1 |
| 2015-07 | 0.03 | 2.77 | 4.15 | 5.2 |
| 2015-08 | 0.07 | 2.55 | 4.04 | 5.1 |
| 2015-09 | 0.02 | 2.62 | 4.07 | 5.3 |
| 2015-10 | 0.02 | 2:50 | 3.95 | 5.3 |
| 2015-11 | 0.12 | 2.69 | 4.06 | 5.4 |
| 2015-12 | 0.23 | 2.61 | 3.97 | 5.4 |
| 2016-01 | 0.26 | 2.49 | 4.00 | 5.4 |
| 2016-02 | 0.31 | 2.20 | 3.96 | 5.3 |

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Annual Interest Rates

| | 3 Month | 20 Year | Moody's | Moody's |
|--------------|---------|---------|-----------|-----------|
| Year | T-Bills | T-Bonds | Aaa Bonds | Baa Bonds |
| fint of Deta | | | 7.00 | 0.62 |
| 1994 | 4.25 | 7.49 | 7.96 | 8.62 |
| 1995 | 5.49 | 6.96 | 7.59 | 8.20 |
| 1996 | 5.01 | 6.82 | 7.37 | 8.05 |
| 1997 | 5.06 | 6.68 | 7.26 | 7.86 |
| 1998 | 4.79 | 5.72 | 6.53 | 7.22 |
| 1999 | 4.64 | 6.19 | 7.05 | 7.88 |
| 2000 | 5.82 | 6.23 | 7.62 | 8.37 |
| 2001 | 3.40 | 5.63 | 7.08 | 7.95 |
| 2002 | 1.61 | 5.43 | 6.49 | 7.80 |
| 2003 | 1.01 | 4.96 | 5.66 | 6.76 |
| 2004 | 1.37 | 5.05 | 5.63 | 6.39 |
| 2005 | 3.15 | 4.65 | 5.23 | 6.06 |
| 2006 | 4.73 | 4.99 | 5.59 | 6.48 |
| 2007 | 4.36 | 4.91 | 5.56 | 6.48 |
| 2008 | 1.39 | 4.36 | 5.63 | 7.44 |
| 2009 | 0.15 | 4.11 | 5.31 | 7.29 |
| 2010 | 0.14 | 4.03 | 4.94 | 6.04 |
| 2011 | 0.05 | 3.62 | 4.64 | 5.66 |
| 2012 | 0.09 | 2.54 | 3.67 | 4.94 |
| 2013 | 0.06 | 3.12 | 4.23 | 5.10 |
| 2014 | 0.03 | 3.07 | 4.16 | 4.85 |
| 2015 | 0.05 | 2.55 | 3.89 | 5.00 |
| | | | | |

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| Year | Returns | Year | Returns | Year | Returns |
|------|---------|------|---------|------|---------|
| | | | | | |
| 1926 | 11.6% | 1957 | -10.8% | 1988 | 16.8% |
| 1927 | 37.5% | 1958 | 43.4% | 1989 | 31.5% |
| 1928 | 43.6% | 1959 | 12.0% | 1990 | -3.2% |
| 1929 | -8.4% | 1960 | 0.5% | 1991 | 30.6% |
| 1930 | -24.9% | 1961 | 26.9% | 1992 | 7.7% |
| 1931 | -43.3% | 1962 | -8.7% | 1993 | 10.0% |
| 1932 | -8.2% | 1963 | 22.8% | 1994 | 1.3% |
| 1933 | 53.4% | 1964 | 16.5% | 1995 | 37.4% |
| 1934 | -1.4% | 1965 | 12.5% | 1996 | 23.1% |
| 1935 | 47.7% | 1966 | -10.1% | 1997 | 33.4% |
| 1936 | 33.9% | 1967 | 24.0% | 1998 | 28.6% |
| 1937 | -35.0% | 1968 | 11.1% | 1999 | 21.0% |
| 1938 | 31.1% | 1969 | -8.5% | 2000 | -9.1% |
| 1939 | -0.4% | 1970 | 4.0% | 2001 | -11.9% |
| 1940 | -9.8% | 1971 | 14.3% | 2002 | -22.1% |
| 1941 | -11.6% | 1972 | 19.0% | 2003 | 28.7% |
| 1942 | 20.3% | 1973 | -14.7% | 2004 | 10.9% |
| 1943 | 25.9% | 1974 | -26.5% | 2005 | 4.9% |
| 1944 | 19.8% | 1975 | 37.2% | 2006 | 15.8% |
| 1945 | 36.4% | 1976 | 23.8% | 2007 | 5.5% |
| 1946 | -8.1% | 1977 | -7.2% | 2008 | -37.0% |
| 1947 | 5.7% | 1978 | 6.6% | 2009 | 26.5% |
| 1948 | 5.5% | 1979 | 18.4% | 2010 | 15.1% |
| 1949 | 18.8% | 1980 | 32.4% | 2011 | 2.1% |
| 1950 | 31.7% | 1981 | -4.9% | 2012 | 16.0% |
| 1951 | 24.0% | 1982 | 21.4% | 2013 | 32.4% |
| 1952 | 18.4% | 1983 | 22.5% | 2014 | 13.7% |
| 1953 | -1.0% | 1984 | 6.3% | 2015 | 1.4% |
| 1954 | 52.6% | 1985 | 32.2% | | |
| 1955 | 31.6% | 1986 | 18.5% | | |
| 1956 | 6.6% | 1987 | 5.2% | | |

Market Returns: Large Companies

Source: Ibbotson Associates, Stocks Bonds Bills and Inflation, Annual Yearbook; S&P Large Cap Index

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Market Returns: Moving Averages

| | 5 Year | 10 Year | 15 Year | 20 Year | 25 Year | 30 Yea |
|---------------------|---------|---------|----------------|---------|----------------|--------------|
| /ear/Period | Average | Average | Average | Average | Average | Averag |
| 975 | 11.1% | 9.1% | 10.0% | 10.0% | 10.0% | 10.39 |
| | 16.1% | 10.2% | 10.9% | 10.9% | 10.9% | 10.19 |
| 976 | | | 10.3% | 10.9% | 10.9% | 10.9 |
| 977 | 16.0% | 9.1% | | 11.1% | 11.1% | 11.19 |
| 978 | 6.8% | 17.2% | 11.3% | 11.8% | 11.8% | 11.8 |
| 979 | 18.5% | 14.6% | 11.6% 10.9% | 11.3% | 11.3% | 11.3 |
| 980 | 11.5% | 14.0% | | 12.0% | 12.0% | 12.0 |
| 981 | 11.1% | 17.2% | 12.3% | | 11.8% | 11.8 |
| 982 | 16.1% | 16.4% | 11.1% | 11.3% | 11.8% | 11.8 |
| 983 | 18.0% | 11.8% | 16.9% | 11.9% | | 11.5 |
| .984 | 15.5% | 17.2% | 15.2% | 11.2% | 11.5% | |
| 985 | 15.5% | 15.5% | 14.4% | 11.9% | 12.2% | 12.2 |
| 986 | 20.2% | 13.8% | 14.9% | 11.8% | 12.5% | 12.5 |
| 987 | 16.9% | 15.9% | 16.7% | 12.3% | 12.7% | 13.1 |
| 988 | 15.8% | 16.9% | 14.6% | 16.7% | 13.7% | 13.5 |
| 989 | 20.8% | 18.2% | 16.1% | 16.5% | 13.7% | 13.7 |
| 990 | 13.8% | 14.6% | 15.7% | 16.7% | 13.0% 14.3% | 13.1 12.5 |
| 991 | 16.2% | 18.2% | 14.7% | 18.0% | | 12.5 |
| 992 | 16.7% | 16.8% | 15.7% | 17.3% | 13.3% | 11.5 |
| .993 | 15.3% | 15.5% | 16.4% | 13.4% | 15.9% | |
| 994 | 9.3% | 15.1% | 15.2% | 16.4% | 13.7% | 11.9 |
| 995 | 17.4% | 15.6% | 15.5% | 15.7% | 13.9% | 11.6 |
| 996 | 15.9% | 16.0% | 17.4% | 16.2% | 14.6% | 12.4 |
| 997 | 21.0% | 18.9% | 18.2% | 17.9% | 14.5% | 11.9 |
| 998 | 24.8% | 20.0% | 18.6% | 18.5% | 16.3% | 14.6 |
| 999 | 28.7% | 19.0% | 19.6% | 18.6% | 17.0% | 13.6 |
| 2000 | 19.4% | 18.4% | 16.8% | 16.5% | 15.1% | 11.7 |
| 2001 | 12.4% | 14.1% | 14.8% | 16.2% | 13.3% | 12.8 |
| 2002 | 1.3% | 11.2% | 13.0% | 14.0% | 14.7% | 13.0 |
| 2003 | 1.3% | 13.0% | 13.8% | 14.3% | 15.0% | 13.6 |
| 2004 | -0.7% | 14.0% | 12.4% | 14.5% | 14.7% | 14.6 |
| 2005 | 2.1% | 10.7% | 13.0% | 13.2% | 13.6% | 13.9 |
| 2006 | 7.6% | 10.0% | 12.0% | 13.0% | 14.5% | 13.3 |
| 2007 | 13.2% | 7.2% | 11.8% | 13.0% | 13.8% | 12.3 |
| 2008 | 0.0% | 0.7% | 8.7% | 10.4% | 11.4% | 12.5 |
| 2009 | 3.1% | 1.2% | 10.4% | 10.1% | 12.2% | 12.8 |
| 2010 | 5.2% | 3.6% | 8.9% | 11.0% | 11.6% | 12.2 |
| 2011 | 2.4% | 5.0% | 7.5% | 9.6% | 10.9% | 12.5 |
| 2012 | 4.5% | 8.8% | 6.3% | 10.0% | 11.3% | 12.3 |
| | 18.4% | 9.2% | 6.6% | 11.1% | 12.0% | 12.6 |
| 2013 | 15.9% | 9.5% | 6.1% | 11.7% | 11.2% | 12.8 |
| 2014 2015 | 13.1% | 9.1% | 6.8% | 9.9% | 11.4% | 11.8 |
| Cumulative Averages | | | | | | |
| 992-2011 | 10.8% | 12.1% | 13.8% | 14.3% | 14.0% | 13.0 |
| 1993-2012 | 10.2% | 11.7% | 13.3% | 13.9% | 13.8% | 13.0 |
| 1994-2013 | 10.4% | 11.4% | 12.8% | 13.6% | 13.6% | 12.9 |
| 1995-2014 | 10.7% | 11.1% | 12.1% | 13.3% | 13.3% | 12.9 |
| 1996-2015 | 10.5% | 10.7% | 11.5% | 12.8% | 12.9% | 12.9 |
| 1976-2015 | 12.9% | 13.2% | 13.6% | 14.0% | 13.4% | 12.4 |
| 981-2015 | 12.8% | 13.1% | 13.4% | 13.9% | 13.4% | 12.0 |
| 1986-2015 | 12.4% | 12.6% | 13.1% | 14.2% | 13.6% | 12.3 |
| 1991-2015 | 11.4% | 11.8% | 12.6% | 13.7% | 13.5% | 12.9 |
| 1996-2015 | 10.5% | 10.7% | 11.5% | 12.8% | 12.9% | 12. |

Source: Ibbotson Associates, Stocks Bonds Bills and Inflation, Annual Yearbook; S&P Large Cap Index 137

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2015 Dividend Yields

11 Water Companies

| | Annual | | Dividend |
|---------------------------------|----------|-------|----------|
| Company | Dividend | Price | Yield |
| | | | |
| Aqua America Inc. | 0.69 | 27.75 | 2.5% |
| Artesian Resources Corp. | 0.87 | 24.58 | 3.6% |
| American States Water Co. | 0.87 | 40.62 | 2.2% |
| American Water Works Co. | 1.33 | 54.78 | 2.4% |
| California Water Service Group | 0.67 | 22.77 | 2.9% |
| Connecticut Water Service, Inc. | 1.05 | 36.57 | 2.9% |
| Global Water Resources Corp. | 0.25 | 5.43 | 4.5% |
| Middlesex Water Co. | 0.78 | 24.63 | 3.2% |
| New England Service Co. | 1.26 | 54.10 | 2.3% |
| SJW Corp. | 0.78 | 31.64 | 2.5% |
| York Water Company | 0.60 | 23.18 | 2.6% |
| | | | |

Average

2.9%

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Current Dividend Yields

11 Water Companies

| | Annual | | Dividend |
|---------------------------------|----------|-------|----------|
| Company | Dividend | Price | Yield |
| Aqua America Inc. | 0.71 | 30.35 | 2.3% |
| Artesian Resources Corp. | 0.89 | 28.85 | 3.1% |
| American States Water Co. | 0.90 | 43.20 | 2.1% |
| American Water Works Co. | 1.36 | 63.97 | 2.1% |
| California Water Service Group | 0.69 | 24.52 | 2.8% |
| Connecticut Water Service, Inc. | 1.07 | 40.71 | 2.6% |
| Global Water Resources Corp. | 0.08 | 5.23 | 1.5% |
| Middlesex Water Co. | 0.80 | 27.95 | 2.8% |
| New England Service Co. | 1.38 | 58.00 | 2.4% |
| SJW Corp. | 0.81 | 33.10 | 2.5% |
| York Water Company | 0.62 | 26.84 | 2.3% |

Average

2.4%

Source: Yahoo Finance

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Dividend Growth

11 Water Companies

| | Aqua America Inc. | Artesian Resources Corp. | s States . Water Co. | American Water Works Co. | California Water Service Group | Connecticut Water Service, Inc. CTWS |
|-------------------------|-------------------------|--------------------------------|-------------------------|--------------------------------|---|--|
| | WTR | ARTNA | | AWK | CWT | |
| Dividends | | | | | | n so san h |
| 2007 | \$0.38 | \$0.67 | \$0.48 | \$0.00 | \$0.58 | \$0.85 |
| 2008 | \$0.41 | \$0.71 | \$0.50 | \$0.40 | \$0.59 | \$0.87 |
| 2009 | \$0.44 | \$0.72 | \$0.51 | \$0.82 | \$0.59 | \$0.89 |
| 2010 | \$0.47 | \$0.75 | \$0.52 | \$0.86 | \$0.59 | \$0.92 |
| 2011 | \$0.50 | \$0.76 | \$0.55 | \$0.90 | \$0.61 | \$0.94 |
| 2012 | \$0.54 | \$0.79 | \$0.64 | \$1.21 | \$0.63 | \$0.77 |
| 2013 | \$0.58 | \$0.82 | \$0.76 | \$0.84 | \$0.64 | \$0.97 |
| 2014 | \$0.63 | \$0.85 | \$0.83 | \$1.21 | \$0.65 | \$1.01 |
| 2015 | \$0.69 | \$0.87 | \$0.87 | \$1.33 | \$0.67 | \$1.05 |
| Ann. Growth Rates (n=6) | | | | | | |
| 2007-13 | 7.4% | 3.5% | 8.1% | NM | 1.6% | 2.2% |
| 2008-14 | 7.6% | 3.1% | 8.8% | 20.3% | 1.8% | 2.4% |
| 2009-15 | 7.7% | 3.2% | 9.6% | 8.4% | 2.1% | 2.7% |
| Ann. Growth Rates (n=4) | | | | | | |
| 2009-13 | 7.3% | 3.3% | 10.8% | 0.6% | 2.0% | 2.2% |
| 2010-14 | 7.7% | 3.0% | 12.4% | 8.9% | 2.2% | 2.4% |
| 2011-15 | 8.0% | 3.5% | 12.3% | 10.3% | 2.2% | 2.9% |
| Ann. Growth Rates (n=2) | | | | | | |
| 2011-13 | 7.6% | 3.9% | 17.6% | -3.4% | 1.9% | 2.0% |
| 2012-14 | 8.8% | 3.5% | 14.4% | 0.0% | 1.6% | 14.0% |
| 2013-15 | 8.4% | 3.0% | 7.2% | 25.8% | 2.4% | 3.8% |

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Dividend Growth

11 Water Companies

| | Global Water Resources Corp. | Middlesex Water Co. | New England Service Co. | SJW Corp. | York Water Company | |
|-------------------------|---------------------------------------|---------------------------|----------------------------------|--------------|--------------------------|---------|
| | GWGWF | MSEX | NESW | SJW | YORW | Average |
| Dividends | | | | | in a strain | |
| 2007 | \$0.00 | \$0.70 | \$0.63 | \$0.62 | \$0.47 | |
| 2008 | \$0.00 | \$0.72 | \$0.63 | \$0.66 | \$0.49 | |
| 2009 | \$0.00 | \$0.68 | \$0.70 | \$0.64 | \$0.48 | |
| 2010 | \$0.00 | \$0.66 | \$0.72 | \$0.66 | \$0.51 | |
| 2011 | \$0.00 | \$0.71 | \$0.82 | \$0.67 | \$0.52 | |
| 2012 | \$0.00 | \$0.73 | \$0.98 | \$0.70 | \$0.54 | |
| 2013 | \$0.00 | \$0.75 | \$1.06 | \$0.73 | \$0.56 | |
| 2014 | \$0.37 | \$0.76 | \$1.14 | \$0.75 | \$0.58 | |
| 2015 | \$0.25 | \$0.78 | \$1.26 | \$0.78 | \$0.60 | |
| | | | | | | |
| Ann. Growth Rates (n=6) | | | | | | |
| 2007-13 | NM | 1.0% | 9.1% | 2.9% | 2.7% | 4.3% |
| 2008-14 | NM | 1.0% | 10.4% | 2.2% | 3.0% | 6.1% |
| 2009-15 | NM | 2.1% | 10.3% | 3.3% | 3.7% | 5.3% |
| Ann. Growth Rates (n=4) | | | | | | |
| 2009-13 | NM | 2.2% | 10.9% | 3.3% | 3.6% | 4.6% |
| 2010-14 | NM | 3.9% | 12.2% | 3.1% | 3.1% | 5.9% |
| 2011-15 | NM | 2.1% | 11.3% | 3.7% | 3.3% | 6.0% |
| Ann. Growth Rates (n=2) | | | | | | |
| 2011-13 | NM | 2.2% | 13.7% | 4.0% | 3.0% | 5.3% |
| 2012-14 | NM | 2.3% | 7.9% | 3.8% | 4.0% | 6.0% |
| 2013-15 | NM | 2.0% | 9.0% | 3.4% | 3.7% | 6.9% |

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Dividend Growth

11 Water Companies Excluding Outliers

| | Aqua America Inc. | Artesian Resources Corp. | ces States | American Water Works Co. | California Water Service Group | Connecticut Water Service, Inc. |
|---------------------------------------|-------------------------|--------------------------------|------------|--------------------------------|---|--|
| | WTR | ARTNA | AWR | AWK | CWT | CTWS |
| Dividend Growth Excluding Outliers | | | | | | |
| 2008 | 7.4% | 5.6% | 4.7% | | 0.9% | 2.1% |
| 2009 | 7.8% | 2.2% | 1.0% | | 0.8% | 2.7% |
| 2010 | 7.3% | 4.1% | 3.0% | 4.9% | 0.8% | 2.3% |
| 2011 | 6.8% | 1.3% | 5.8% | 4.7% | 3.3% | 2.3% |
| 2012 | 6.3% | 3.9% | 15.5% | | 2.5% | -17.3% |
| 2013 | 9.0% | 4.0% | 19.7% | | 1.4% | |
| 2014 | 8.6% | 3.0% | 9.3% | | 1.8% | 3.2% |
| 2015 | 8.2% | 3.0% | 5.2% | 9.9% | 3.1% | 4.4% |
| Ann. Growth Rates (n=6) | | | | | | |
| 2007-13 | 7.4% | 3.5% | 8.3% | 4.8% | 1.6% | -1.6% |
| 2008-14 | 7.6% | 3.1% | 9.0% | 4.8% | 1.8% | -1.4% |
| 2009-15 | 7.7% | 3.2% | 9.7% | 6.5% | 2.1% | -1.0% |
| Ann. Growth Rates (n=4) | | | | | | |
| 2009-13 | 7.3% | 3.3% | 11.0% | 4.8% | 2.0% | -4.2% |
| 2010-14 | 7.7% | 3.0% | 12.6% | 4.7% | 2.2% | -4.0% |
| 2011-15 | 8.0% | 3.5% | 12.4% | 9.9% | 2.2% | -3.2% |
| Ann. Growth Rates (n=2) | | | | | | |
| 2011-13 | 7.3% | 3.3% | 11.0% | 4.8% | 2.0% | -4.2% |
| 2012-14 | 7.7% | 3.3% | 12.0% | 6.4% | 2.1% | -3.8% |
| 2013-15 | 8.0% | 3.5% | 12.4% | 9.9% | 2.2% | -3.2% |
| | 0.070 | 0.070 | 12. 770 | 5.570 | a | 0.270 |

Source: S&P Capital IQ; NESC Annual Report; 10-K's. Note: Annual changes of more than 20% and less than -20% were removed.

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Dividend Growth

11 Water Companies Excluding Outliers

| | Global Water Resources Corp. GWGWF | Middlesex Water Co. | New England Service Co. | SJW Corp. | York Water Company | |
|-------------------------|--|---------------------------|----------------------------------|--------------|--------------------------|---------|
| | | MSEX | NESW | SJW | YORW | Average |
| Dividend Growth | | | | | | ^ |
| Excluding Outliers | | | | | | |
| 2008 | | 2.3% | 0.0% | 7.1% | 2.7% | |
| 2009 | | -4.9% | 11.1% | -2.7% | -0.9% | |
| 2010 | | -4.0% | 2.9% | 3.3% | 6.4% | |
| 2011 | | 8.8% | 13.9% | 1.7% | 2.3% | |
| 2012 | | 2.1% | 19.5% | 3.2% | 2.3% | |
| 2013 | | 2.3% | 8.2% | 4.8% | 3.6% | |
| 2014 | | 2.4% | 7.5% | 2.7% | 4.4% | |
| 2015 | | 1.5% | 10.5% | 4.0% | 3.1% | |
| Ann. Growth Rates (n=6) | | | | | | |
| 2007-13 | | 1.1% | 9.3% | 2.9% | 2.7% | 4.0% |
| 2008-14 | | 1.1% | 10.5% | 2.2% | 3.0% | 4.2% |
| 2009-15 | | 2.2% | 10.4% | 3.3% | 3.7% | 4.8% |
| Ann. Growth Rates (n=4) | | | | | | |
| 2009-13 | | 2.3% | 11.1% | 3.3% | 3.7% | 4.4% |
| 2010-14 | | 3.9% | 12.3% | 3.1% | 3.1% | 4.9% |
| 2011-15 | | 2.1% | 11.4% | 3.7% | 3.3% | 5.3% |
| Ann. Growth Rates (n=2) | | | | | | |
| 2011-13 | | 2.3% | 11.1% | 3.3% | 3.7% | 4.4% |
| 2012-14 | | 2.8% | 11.6% | 3.4% | 3.4% | 4.9% |
| 2012-14 | | 2.1% | 11.4% | 3.7% | 3.2% | 5.3% |
| | | | | | | |

Source: S&P Capital IQ; NESC Annual Report; 10-K's.

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Earnings Growth

11 Water Companies

| | Aqua America Inc. | Artesian Resources Corp. | American States Water Co. AWR | American Water Works Co. | California Water Service Group CWT | Connecticut Water Service, Inc. CTWS |
|-------------------------|-------------------------|--------------------------------|--|--------------------------------|--|--|
| | WTR | ARTNA | | AWK | | |
| Earnings | | | | - N. (* 1997) | | |
| 2007 | \$0.58 | \$0.92 | \$0.79 | -\$2.14 | \$0.75 | \$1.06 |
| 2008 | \$0.62 | \$0.83 | \$0.75 | -\$3.52 | \$0.95 | \$1.12 |
| 2009 | \$0.70 | \$0.94 | \$0.81 | -\$1.39 | \$0.98 | \$1.20 |
| 2010 | \$0.80 | \$1.04 | \$0.84 | \$1.53 | \$0.91 | \$1.14 |
| 2011 | \$0.86 | \$0.79 | \$1.22 | \$1.73 | \$0.90 | \$1.31 |
| 2012 | \$1.26 | \$1.14 | \$1.42 | \$2.11 | \$1.17 | \$1.55 |
| 2013 | \$1.19 | \$0.96 | \$1.61 | \$2.06 | \$1.02 | \$1.68 |
| 2014 | \$1.25 | \$0.99 | \$1.57 | \$2.39 | \$1.19 | \$1.95 |
| 승규는 것을 다 같다. | | | | | | |
| Ann. Growth Rates (n=6) | 1 dente | 1.1 | | | | |
| 2007-13 | 12.7% | 0.7% | 12.7% | | 5.3% | 8.0% |
| 2008-14 | 12.4% | 3.0% | 13.1% | | 3.8% | 9.7% |
| Ann. Growth Rates (n=4) | | | | | | |
| 2008-12 | 19.4% | 8.3% | 17.3% | | 5.3% | 8.5% |
| 2009-13 | 14.2% | 0.5% | 18.7% | | 1.0% | 8.8% |
| 2010-14 | 11.8% | -1.2% | 17.1% | 11.8% | 6.9% | 14.4% |
| Ann. Growth Rates (n=2) | | | | | | |
| 2010-12 | 25.5% | 4.7% | 30.4% | 17.4% | 13.4% | 16.6% |
| 2011-13 | 17.6% | 10.2% | 14.9% | 9.1% | 6.5% | 13.2% |
| 2012-14 | -0.4% | -6.8% | 5.1% | 6.4% | 0.9% | 12.2% |
| | | | | | | |

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Earnings Growth

11 Water Companies

| | Global Water Resources Corp. GWGWF | Middlesex Water Co. | New England Service Co. | SJW Corp. | York Water Company | |
|-------------------------|--|---------------------------|----------------------------------|--------------|--------------------------|---------|
| | | MSEX | NESW | SJW | YORW | Average |
| Earnings | | | | | San Star | |
| 2007 | \$0.00 | \$0.88 | \$2.15 | \$1.04 | \$2.76 | |
| 2008 | -\$0.75 | \$0.90 | \$2.56 | \$1.15 | \$2.61 | |
| 2009 | -\$0.59 | \$0.73 | \$1.69 | \$0.81 | \$0.64 | |
| 2010 | -\$10.40 | \$0.96 | \$1.87 | \$1.30 | \$0.71 | |
| 2011 | -\$0.39 | \$0.85 | \$2.73 | \$1.11 | \$0.71 | |
| 2012 | -\$4.42 | \$0.90 | \$2.82 | \$1.18 | \$0.72 | |
| 2013 | -\$0.73 | \$1.04 | \$3.97 | \$1.12 | \$0.75 | |
| 2014 | \$8.60 | \$1.14 | \$4.17 | \$2.54 | \$0.89 | |
| | | | | | | |
| Ann. Growth Rates (n=6) | | 2.8% | 10.8% | 1.2% | -19.5% | 3.9% |
| 2007-13 2008-14 | | 4.0% | 8.5% | 14.1% | -16.4% | 5.8% |
| Ann. Growth Rates (n=4) | | | | | | |
| 2008-12 | 55.8% | 0.0% | 2.4% | 0.6% | -27.5% | 9.0% |
| 2009-13 | 5.5% | 9.3% | 23.8% | 8.4% | 4.0% | 9.4% |
| 2010-14 | | 4.4% | 22.2% | 18.2% | 5.8% | 11.1% |
| Ann. Growth Rates (n=2) | | | | | | |
| 2010-12 | -34.8% | -3.2% | 22.8% | -4.7% | 0.7% | 8.1% |
| 2011-13 | 36.8% | 10.6% | 20.6% | 0.4% | 2.8% | 13.0% |
| 2012-14 | | 12.5% | 21.6% | 46.7% | 11.2% | 10.9% |

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Earnings Growth

11 Water Companies Excluding Outliers

| | Aqua America Inc. | Aqua Artesian America Resources | American States Water Co. | American Water Works Co. | California Water Service Group | Connecticut Water Service, Inc. |
|---------------------------------------|-------------------------|------------------------------------|------------------------------------|-----------------------------------|---|--|
| | WTR | ARTNA | AWR | AWK | CWT | CTWS |
| Earnings Growth Excluding Outliers | | | | | | |
| 2008 | 6.9% | -9.8% | -4.5% | | | 5.7% |
| 2009 | 12.9% | 13.3% | 8.0% | | 3.2% | 7.1% |
| 2010 | 14.3% | 10.6% | 3.1% | | -7.1% | -5.0% |
| 2011 | 7.5% | | | 13.1% | -1.1% | 14.9% |
| 2012 | | 1.12 | 16.4% | | | 18.3% |
| 2013 | -5.6% | -15.8% | 13.4% | -2.4% | -12.8% | 8.4% |
| 2014 | 5.0% | 3.1% | -2.5% | 16.0% | 16.7% | 16.1% |
| | | | | | | |
| Ann. Growth Rates (n=6) | | | | | | |
| 2007-2013 | 7.2% | -0.4% | 7.3% | 5.4% | -4.5% | 8.2% |
| 2008-2014 | 6.8% | 2.8% | 7.7% | 8.9% | -0.2% | 10.0% |
| Ann. Growth Rates (n=4) | | | | | | 1 |
| 2008-12 | 10.4% | 4.7% | 5.8% | 13.1% | -1.7% | 8.2% |
| 2009-13 | 7.3% | 2.7% | 10.2% | 5.4% | -4.5% | 8.8% |
| 2010-14 | 5.3% | -0.7% | 7.6% | 8.9% | -1.1% | 10.5% |
| Ann. Growth Rates (n=2) | | | | | | |
| 2010-12 | 10.4% | 3.7% | 8.0% | 9.2% | -3.1% | 8.5% |
| 2011-13 | 7.7% | 2.2% | 7.9% | 9.1% | -2.4% | 9.2% |
| 2012-14 | 7.7% | 1.0% | 8.9% | 7.1% | -2.8% | 9.6% |

Source: S&P Capital IQ; NESC Annual Report; 10-K's.

Note: Annual changes of more than 20% and less than -20% were removed. 146

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Earnings Growth

11 Water Companies Excluding Outliers

| | Global Water Resources Corp. | | New England Service Co. | England Service SJW | York Water Company | |
|---------------------------------------|---------------------------------------|--------|----------------------------------|------------------------|--------------------------|---------|
| | GWGWF | MSEX | NESW | SJW | YORW | Average |
| Earnings Growth Excluding Outliers | | | | | | |
| 2008 | | 2.3% | 19.1% | 10.6% | 0.0% | 3.8% |
| 2009 | | -18.9% | | | 12.3% | 5.4% |
| 2010 | | | 10.7% | | 10.9% | 5.4% |
| 2011 | | -11.5% | | -14.6% | 0.0% | 1.2% |
| 2012 | | 5.9% | 3.3% | 6.3% | 1.4% | 8.6% |
| 2013 | | 15.6% | | -5.1% | 4.2% | 0.0% |
| 2014 | | 9.6% | 5.0% | | 18.7% | 9.8% |
| | | | | | | |
| Ann. Growth Rates (n=6) | | | | | | |
| 2007-2013 | | -1.3% | 11.0% | -0.7% | 4.8% | 3.7% |
| 2008-2014 | | 0.1% | 6.3% | -4.5% | 7.9% | 4.6% |
| Ann. Growth Rates (n=4) | | | | | | |
| 2008-12 | | -5.5% | 11.0% | 0.8% | 4.9% | 5.2% |
| 2009-13 | | -2.2% | 7.0% | -4.5% | 5.8% | 3.6% |
| 2010-14 | | 4.9% | 6.3% | -4.5% | 7.0% | 4.4% |
| Ann. Growth Rates (n=2) | | | | | | |
| 2010-12 | | -3.9% | 9.0% | -1.9% | 5.3% | 4.5% |
| 2011-13 | | -1.0% | 8.1% | -2.7% | 5.9% | 4.4% |
| 2012-14 | | 1.3% | 6.7% | -4.5% | 6.4% | 4.19 |

Source: S&P Capital IQ; NESC Annual Report; 10-K's.

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Book Value Growth

11 Water Companies

| diretti (diretti readizato - arra) | Aqua America Inc. | Artesian Resources Corp. | American States Water Co. | American Water Works Co. | California Water Service Group | Connecticut Water Service, Inc. CTWS |
|--|-------------------------|--------------------------------|---------------------------------|--------------------------------|---|--|
| NAME & SER | WTR | ARTNA | AWR | AWK | CWT | |
| Book Value | | | | | | |
| 2007 | \$5.84 | \$11.66 | \$8.82 | \$28.39 | \$9.34 | \$11.95 |
| 2008 | \$6.26 | \$11.86 | \$8.99 | \$25.64 | \$9.73 | \$12.23 |
| 2009 | \$6.49 | \$12.15 | \$9.96 | \$23.79 | \$10.15 | \$12.66 |
| 2010 | \$6.83 | \$12.46 | \$10.16 | \$23.61 | \$10.48 | \$13.04 |
| 2011 | \$7.19 | \$13.12 | \$10.93 | \$24.14 | \$10.78 | \$13.50 |
| 2012 | \$7.92 | \$13.57 | \$11.96 | \$25.18 | \$11.31 | \$16.94 |
| 2013 | \$8.67 | \$13.80 | \$12.74 | \$26.59 | \$12.91 | \$17.92 |
| 2014 | \$9.35 | \$14.09 | \$13.11 | \$27.33 | \$13.12 | \$18.83 |
| Ann. Growth Rates (n=6) | | | | | | |
| 2007-13 | 6.8% | 2.8% | 6.3% | -\$0.01 | 5.5% | 7.0% |
| 2008-14 | 6.9% | 2.9% | 6.5% | 1.1% | 5.1% | 7.5% |
| Ann. Growth Rates (n=4) | | | | | | |
| 2008-12 | 6.1% | 3.4% | 7.4% | -0.5% | 3.8% | 8.5% |
| 2009-13 | 7.5% | 3.2% | 6.4% | 2.8% | 6.2% | 9.1% |
| 2010-14 | 8.2% | 3.1% | 6.6% | 3.7% | 5.8% | 9.6% |
| Ann. Growth Rates (n=2) | | | | | | |
| 2010-12 | 7.7% | 4.4% | 8.5% | 3.3% | 3.9% | 14.0% |
| 2011-13 | 9.8% | 2.5% | 8.0% | 5.0% | 9.5% | 15.2% |
| 2012-14 | 8.7% | 1.9% | 4.7% | 4.2% | 7.7% | 5.4% |

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Book Value Growth

11 Water Companies

| | Global Water Resources Corp. | Middlesex Water Co. | New England Service Co. NESW | SJW Corp. | York Water Company | |
|-------------------------|---------------------------------------|---------------------------|--|--------------|--------------------------|---------|
| | GWGWF | MSEX | | SJW | YORW | Average |
| Book Value | | | | | and a solar tools | |
| 2007 | | \$10.23 | 25.5 | \$13.17 | \$5.97 | |
| 2008 | \$0.63 | \$10.62 | \$27.31 | \$14.11 | \$6.14 | |
| 2009 | \$0.07 | \$10.00 | \$28.22 | \$13.32 | \$6.92 | |
| 2010 | \$1.43 | \$10.81 | \$29.20 | \$13.42 | \$7.19 | |
| 2011 | \$1.41 | \$11.06 | \$30.97 | \$13.89 | \$7.45 | |
| 2012 | -\$3.06 | \$11.38 | \$32.94 | \$14.47 | \$7.73 | |
| 2013 | -\$3.76 | \$11.81 | \$41.33 | \$16.05 | \$7.98 | |
| 2014 | \$3.17 | \$12.31 | \$44.57 | \$18.00 | \$8.15 | |
| Ann. Growth Rates (n=6) | | | | | | |
| 2007-13 | NM | 2.4% | 8.4% | 3.4% | 4.9% | 4.7% |
| 2008-14 | NM | 2.5% | 8.5% | 4.1% | 4.8% | 5.0% |
| Ann. Growth Rates (n=4) | | | | | | |
| 2008-12 | NM | 1.7% | 4.8% | 0.6% | 5.9% | 4.2% |
| 2009-13 | NM | 4.3% | 10.0% | 4.8% | 3.6% | 5.8% |
| 2010-14 | NM | 3.3% | 11.2% | 7.6% | 3.2% | 6.2% |
| Ann. Growth Rates (n=2) | | | | | | |
| 2010-12 | NM | 2.6% | 6.2% | 3.8% | 3.7% | 5.8% |
| 2011-13 | NM | 3.3% | 15.5% | 7.5% | 3.5% | 8.0% |
| 2012-14 | NM | 4.0% | 16.3% | 11.5% | 2.7% | 6.7% |

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Book Value Growth

11 Water Companies Excluding Outliers

| | Aqua America Inc. | Artesian Resources Corp. | American States Water Co. | American Water Works Co. | California Water Service Group | Connecticut Water Service, Inc. |
|-------------------------|-------------------------|--------------------------------|---------------------------------|--------------------------------|---|--|
| | WTR | ARTNA | AWR | AWK | CWT | CTWS |
| Book Value Growth | | | | | | |
| Excluding Outliers | | | | | | |
| 2008 | 7.1% | 1.7% | 1.9% | -9.7% | 4.2% | 2.3% |
| 2009 | 3.6% | 2.4% | 10.7% | -7.2% | 4.3% | 3.6% |
| 2010 | 5.2% | 2.6% | 2.0% | -0.8% | 3.3% | 3.0% |
| 2011 | 5.3% | 5.3% | 7.6% | 2.2% | 2.8% | 3.5% |
| 2012 | 10.2% | 3.4% | 9.4% | 4.3% | 5.0% | |
| 2013 | 9.5% | 1.7% | 6.5% | 5.6% | 14.1% | 5.7% |
| 2014 | 7.8% | 2.1% | 2.9% | 2.8% | 1.6% | 5.1% |
| | | | | | | |
| Ann. Growth Rates (n=6) | | | | | | |
| 2007-13 | 6.8% | 2.9% | 6.4% | -0.9% | 5.6% | 3.6% |
| 2008-14 | 6.9% | 2.9% | 6.5% | 1.2% | 5.2% | 4.2% |
| Ann. Growth Rates (n=4) | | | | | | |
| 2008-12 | 6.1% | 3.4% | 7.4% | -0.4% | 3.8% | 3.4% |
| 2009-13 | 7.6% | 3.2% | 6.4% | 2.8% | 6.3% | 4.1% |
| 2010-14 | 8.2% | 3.1% | 6.6% | 3.7% | 5.9% | 4.8% |
| Ann. Growth Rates (n=2) | | | | | | |
| 2010-12 | 6.8% | 3.3% | 6.9% | 2.1% | 5.4% | 4.1% |
| 2011-13 | 7.3% | 3.3% | 6.8% | 3.3% | 6.1% | 4.4% |
| 2012-14 | 7.5% | 3.2% | 6.5% | 2.9% | 5.6% | 4.4% |
| | | 2.2.70 | | | | |

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Book Value Growth

11 Water Companies Excluding Outliers

| | Global Water Resources Corp. | Middlesex Water Co. | New England Service Co. | SJW Corp. | York Water Company | |
|---|---------------------------------------|---------------------------|----------------------------------|--------------|--------------------------|---------|
| | GWGWF | MSEX | NESW | SJW | YORW | Average |
| Book Value Growth Excluding Outliers | | | | | | |
| 2008 | | 3.8% | 7.1% | 7.2% | 2.8% | |
| 2009 | | -5.8% | 3.3% | -5.6% | 12.8% | |
| 2010 | | 8.1% | 3.5% | 0.8% | 3.9% | |
| 2011 | -1.4% | 2.3% | 6.1% | 3.5% | 3.6% | |
| 2012 | | 2.8% | 6.4% | 4.2% | 3.8% | |
| 2013 | | 3.8% | | 10.9% | 3.2% | |
| 2014 | | 4.2% | 7.8% | 12.1% | 2.2% | |
| Ann. Growth Rates (n=6) | | | | | | |
| 2007-13 | -1.4% | 2.5% | 5.3% | 3.5% | 5.0% | 3.6% |
| 2008-14 | -1.4% | 2.6% | 5.4% | 4.3% | 4.9% | 3.9% |
| Ann. Growth Rates (n=4) | | | | | | |
| 2008-12 | -1.4% | 1.9% | 4.8% | 0.7% | 6.0% | 3.3% |
| 2009-13 | -1.4% | 4.3% | 5.3% | 4.8% | 3.6% | 4.3% |
| 2010-14 | -1.4% | 3.3% | 6.8% | 7.7% | 3.2% | 4.7% |
| Ann. Growth Rates (n=2) | | | | | | |
| 2010-12 | -1.4% | 3.1% | 5.6% | 4.4% | 3.7% | 4.0% |
| 2011-13 | -1.4% | 3.8% | 6.0% | 6.3% | 3.5% | 4.5% |
| 2012-14 | -1.4% | 3.2% | 6.2% | 6.0% | 3.1% | 4.3% |

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Risk Premiums

| | | | Risk | | Ris |
|---------|-----------|---------|---------|----------------------|-------------|
| Year | S&P 500 | T-Bills | Premium | Year S&P 500 T-Bills | Premiu |
| 1926 | 11.6% | 3.3% | 8.4% | 1971 14.3% 4.4% | 9.99 |
| 1927 | 37.5% | 3.1% | 34.4% | 1972 19.0% 3.8% | 15.19 |
| 1928 | 43.6% | 3.6% | 40.1% | 1973 -14.7% 6.9% | -21.69 |
| 1929 | -8.4% | 4.8% | -13.2% | 1974 -26.5% 8.0% | -34.59 |
| 1930 | -24.9% | 2.4% | -27.3% | 1975 37.2% 5.8% | 31.49 |
| 1931 | -43.3% | 1.1% | -44.4% | 1976 23.8% 5.1% | 18.89 |
| 1932 | -8.2% | 1.0% | -9.2% | 1977 -7.2% 5.1% | -12.39 |
| 1933 | 53.4% | 0.3% | 53.1% | 1978 6.6% 7.2% | -0.69 |
| 1934 | -1.4% | 0.2% | -1.6% | 1979 18.4% 10.4% | 8.19 |
| 1935 | 47.7% | 0.2% | 47.5% | 1980 32.4% 11.2% | 21.29 |
| 1936 | 33.9% | 0.2% | 33.7% | 1981 -4.9% 14.7% | -19.6% |
| 1937 | -35.0% | 0.3% | -35.3% | 1982 21.4% 10.5% | 10.99 |
| 1938 | 31.1% | 0.0% | 31.1% | 1983 22.5% 8.8% | 13.79 |
| 1939 | -0.4% | 0.0% | -0.4% | 1984 6.3% 9.9% | -3.6% |
| 1940 | -9.8% | 0.0% | -9.8% | 1985 32.2% 7.7% | 24.49 |
| 1941 | -11.6% | 0.1% | -11.7% | 1986 18.5% 6.2% | |
| 1942 | 20.3% | 0.3% | 20.1% | 1987 5.2% 5.5% | |
| 1943 | 25.9% | 0.4% | 25.6% | 1988 16.8% 6.4% | |
| 1944 | 19.8% | 0.3% | 19.4% | 1989 31.5% 8.4% | |
| 1945 | 36.4% | 0.3% | 36.1% | 1990 -3.2% 7.8% | |
| 1946 | -8.1% | 0.4% | -8.4% | 1991 30.6% 5.6% | |
| 1947 | 5.7% | 0.5% | 5.2% | 1992 7.7% 3.5% | |
| 1948 | 5.5% | 0.8% | 4.7% | 1993 10.0% 2.9% | |
| 1949 | 18.8% | 1.1% | 17.7% | 1994 1.3% 3.9% | |
| 1950 | 31.7% | 1.2% | 30.5% | 1995 37.4% 5.6% | |
| 1951 | 24.0% | 1.5% | 22.5% | 1996 23.1% 5.2% | |
| 1952 | 18.4% | 1.7% | 16.7% | 1997 33.4% 5.3% | 28.19 |
| 1953 | -1.0% | 1.8% | -2.8% | 1998 28.6% 4.9% | |
| 1954 | 52.6% | 0.9% | 51.8% | 1999 21.0% 4.7% | |
| 1955 | 31.6% | 1.6% | 30.0% | 2000 -9.1% 5.9% | |
| 1956 | 6.6% | 2.5% | 4.1% | 2001 -11.9% 3.8% | |
| 1957 | -10.8% | 3.1% | -13.9% | 2002 -22.1% 1.7% | |
| 1958 | 43.4% | 1.5% | 41.8% | 2003 28.7% 1.0% | |
| 1959 | 12.0% | 3.0% | 9.0% | 2004 10.9% 1.2% | |
| 1960 | 0.5% | 2.7% | -2.2% | 2005 4.9% 3.0% | |
| 1961 | 26.9% | 2.1% | 24.8% | 2006 15.8% 4.8% | 11.09 |
| 1962 | -8.7% | 2.7% | -11.5% | 2007 5.5% 4.7% | |
| 1963 | 22.8% | 3.1% | 19.7% | 2008 -37.0% 1.6% | |
| 1964 | 16.5% | 3.5% | 12.9% | 2009 26.5% 0.1% | |
| 1965 | 12.5% | 3.9% | 8.5% | 2010 15.1% 0.1% | |
| 1966 | -10.1% | 4.8% | -14.8% | 2011 2.1% 0.1% | |
| 1967 | 24.0% | 4.2% | 19.8% | 2012 16.0% 0.1% | |
| 1968 | 11.1% | 5.2% | 5.9% | 2013 32.4% 0.1% | |
| 1969 | -8.5% | 6.6% | -15.1% | 2014 13.7% 0.0% | |
| 1970 | 4.0% | 6.5% | -2.5% | 2015 1.4% 0.1% | 1.39 |
| Average | 1926-2015 | | | 11.7% 3.4% | |
| Average | 1986-2015 | | | 11.8% 3.5% | |
| Average | 1996-2015 | | | 9.9% 2.4% | |
| 0 | 2001-2015 | | | 6.8% 1.5% | |
| Average | 2006-2015 | | | 9.1% 1.2% | 8.09 152 |

Source: Ibbotson Associates, Stocks Bonds Bills and Inflation, Annual Yearbook; S&P Large Cap Index

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Risk Premiums: Moving Averages

| | 5 Year | 10 Year | 15 Year | 20 Year | 25 Year | 30 Yea |
|---------------------|---------|---------|---------|---------|---------|--------|
| Year/Period | Average | Average | Average | Average | Average | Averag |
| 1975 | -1.5% | -1.4% | 2.3% | 4.8% | 8.1% | 7.29 |
| 1976 | -28.0% | -0.6% | 2.3% | 3.4% | 6.9% | 7.39 |
| 1977 | -28.0% | -0.2% | 2.2% | 4.3% | 7.0% | 8.3 |
| 1978 | -17.5% | -2.7% | 1.9% | 5.3% | 6.8% | 8.5 |
| 1979 | 3.7% | -1.7% | 1.2% | 3.6% | 6.9% | 8.4 |
| 1980 | 9.5% | 2.2% | 1.3% | 3.7% | 5.5% | 8.2 |
| 1981 | 2.3% | -7.8% | . 3.3% | 4.7% | 5.2% | 7.9 |
| 982 | 4.0% | -5.2% | 1.6% | 3.2% | 4.7% | 7.0 |
| 1983 | 6.8% | -0.1% | 0.8% | 3.4% | 6.1% | 7.2 |
| 1984 | 4.5% | 4.3% | 3.2% | 3.1% | 4.8% | 7.4 |
| .985 | 5.2% | 6.8% | 3.9% | 3.0% | 4.7% | 6.1 |
| 986 | 11.6% | 7.4% | 1.0% | 3.5% | 4.7% | 5.1 |
| 987 | 9.3% | 6.7% | 0.9% | 4.0% | 4.9% | 5.99 |
| 988 | 8.7% | 7.8% | 3.5% | 2.9% | 4.9% | 6.9 |
| .989 | 14.0% | 9.3% | 8.3% | 3.5% | 5.4% | 6.5 |
| 990 | 6.9% | 6.0% | 6.9% | 6.3% | 5.9% | 6.9 |
| 991 | 9.5% | 10.5% | 8.1% | 3.6% | 7.0% | 7.5 |
| 992 | 10.3% | 9.8% | 7.9% | 3.7% | 5.8% | 6.39 |
| .993 | 9.7% | 9.2% | 8.4% | 5.3% | 6.2% | 5.2 |
| 994 | 4.5% | 9.3% | 7.7% | 7.2% | 7.4% | 4.2 |
| 995 | 13.1% | 10.0% | 8.4% | 8.6% | 8.0% | 4.7 |
| 996 | 11.7% | 10.6% | 10.9% | 9.1% | 5.5% | 5.59 |
| 997 | 16.5% | 13.4% | 12.0% | 10.0% | 6.6% | 4.9 |
| 998 | 19.8% | 14.7% | 12.7% | 11.2% | 8.6% | 4.8 |
| 999 | 23.6% | 14.1% | 14.0% | 11.7% | 10.9% | 5.69 |
| 000 | 14.2% | 13.6% | 11.4% | 9.8% | 9.8% | 6.69 |
| 001 | 7.5% | 9.6% | 9.5% | 10.0% | 8.7% | 5.9 |
| 002 | -2.9% | 6.8% | 8.0% | 8.3% | 7.4% | 4.8 |
| 2003 | -2.1% | 8.8% | 9.1% | 9.0% | 8.6% | 6.6 |
| 004 | -3.4% | 10.1% | 8.2% | 9.7% | 8.6% | 8.39 |
| 005 | 0.0% | 7.1% | 9.1% | 8.5% | 7.9% | 8.19 |
| 006 | 5.3% | 6.4% | 8.2% | 8.5% | 9.1% | 8.29 |
| 007 | 10.2% | 3.7% | 7.9% | 8.5% | 8.7% | 7.9 |
| 008 | -3.0% | -2.6% | 4.9% | 6.1% | 6.6% | 6.69 |
| 009 | 0.3% | -1.6% | 6.8% | 6.2% | 7.8% | 7.39 |
| 010 | 2.9% | 1.4% | 5.7% | 7.5% | 7.4% | 7.09 |
| 010 | 1.1% | 3.2% | 4.6% | 6.4% | 7.0% | 7.89 |
| 012 | 4.1% | 7.2% | 3.8% | 7.0% | 7.7% | 7.99 |
| 013 | 18.3% | 7.6% | 4.4% | 8.2% | 8.5% | 8.69 |
| 014 | 15.8% | 8.0% | 4.4% | 9.1% | 8.2% | 9.19 |
| 015 | 13.1% | 8.0% | 5.3% | 7.5% | 8.6% | 9.1 |
| Cumulative Averages | | | | | | |
| 979-2008 | 7.7% | 7.0% | 7.1% | 6.7% | 7.0% | 6.3 |
| 980-2009 | 7.6% | 6.8% | 7.3% | 6.9% | 7.1% | 6.3 |
| 981-2010 | 7.4% | 7.2% | 7.4% | 7.0% | 7.2% | 6.3 |
| 982-2011 | 7.3% | 7.5% | 7.5% | 7.1% | 7.3% | 6.4 |
| 983-2012 | 7.3% | 7.7% | 7.6% | 7.3% | 7.4% | 6.5 |
| 984-2013 | 7.7% | 7.8% | 7.6% | 7.5% | 7.5% | 6.5 |
| 985-2014 | 8.1% | 7.9% | 7.7% | 7.6% | 7.7% | 6.7 |
| 986-2015 | 8.3% | 7.9% | 7.9% | 7.8% | 7.8% | 6.7 |

Source: Ibbotson Associates, Stocks Bonds Bills and Inflation, Annual Yearbook; S&P Large Cap Index 154

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Betas

11 Water Companies

| Company | 5 Year Average* | Recent* |
|---------------------------------|-----------------|---------|
| | | |
| | | |
| Aqua America Inc. | 0.30 | 0.50 |
| Artesian Resources Corp. | 0.44 | 0.40 |
| American States Water Co. | 0.43 | 0.75 |
| American Water Works Co. | 0.32 | 0.29 |
| California Water Service Group | 0.40 | 0.62 |
| Connecticut Water Service, Inc. | 0.55 | 0.64 |
| Global Water Resources Corp. | N/A | N/A |
| Middlesex Water Co. | 0.53 | 0.66 |
| New England Service Co. | N/A | N/A |
| SJW Corp. | 0.69 | 0.84 |
| York Water Company | 0.50 | 0.51 |
| | | |

Average

0.46

0.58

Source: S&P Capital IQ Note: *Most recent published

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Abenaki Water Company

CAPM Analysis

| | Low | High |
|---------------------|-------|-------|
| Component | Value | Value |
| | | |
| Risk Free Rate | 3.11% | 3.11% |
| Beta | 0.60 | 0.60 |
| Risk Premium | 6.50% | 8.00% |
| Beta x Risk Premium | 3.90% | 4.80% |
| CAPM Cost of Equity | 7.01% | 7.91% |
| | | |

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Abenaki Water Company

Market Approach to Cost of Equity

| | Low | High |
|-------------------------|---------------|--------|
| | | |
| Market Returns: S&P 500 | 12.00% | 12.50% |
| Risk Adjusted cost es | timate: 8.25% | 9.00% |
| | | |
| | | |
| DCF: 11 Water Companies | | |
| Growth | 5.00% | 6.00% |
| Yield | 2.50% | 3.00% |
| | 7.50% | 9.00% |
| Risk Adjusted cost es | timate: 8.00% | 9.00% |
| | | |
| CAPM | 7.01% | 7.91% |
| | | |

Risk Adjusted Weighted Average

7.92%

8.82%

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Abenaki Water Company

Cost of Equity

| Method | Low | Mid Point | High |
|--|-------|-----------|--------|
| Comparable Earnings | 9.50% | 9.75% | 10.00% |
| Market Approach | 7.92% | 8.37% | 8.82% |
| Weighted Average (Emphasizing Market Approach) | 8.45% | 8.83% | 9.21% |

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Abenaki Water Company

Overall Cost of Capital

| Component | Cost | Weight | Weighted Average |
|-----------|-------|--------|---------------------|
| | | | |
| Debt | 3.75% | 50.00% | 1.88% |
| Equity | 8.83% | 50.00% | 4.41% |
| Total | | | 6.29% |